F.A.S.T Start Training #TeamHeartDriven

- $F \rightarrow First things first$
- $A \rightarrow Action take it$
- $S \to Start \ up$
- $T \rightarrow Train yourself every day$

That is how most people want to go in this business...and rightly so... You are now a franchise owner. So, you have decided to take **full** advantage of what this business has to offer – excellent choice! Woo Hoo!

The benefit to owning a franchise is it comes with a system that guarantees success. Like Mc Donald's. The franchise comes with a system of making burgers + the tools for running a successful business + the support of the mail office (a team).

Your Juice Plus+ franchise is just like that. You tapped into a proven system of success + a way of operating your business + our team to support you. To get your business off to a FAST START it's best to But you follow the system or process to get there. That is what this training is about a quick way to get off to a fast start and make something happen....

Our job description is health educators, professional story tellers and develop entrepreneur leaders. Our team works together to help guide and support each other in this process. Together everyone achieves more.

> You will be receiving a series of emails to help you gain understanding, information, knowledge and the skills to create a laser focus over the next few weeks be sure to watch for them.

There are 4 STEPS to a good F.A.S.T. Start Training, and they are:

1. FIRST THINGS FIRST

- ✓ Determine your why, your vision What do you want?
- ✓ Create a plan How much time are you willing to spend getting what you want?
- ✓ Develop a realistic, specific measurable goals (timeline) How fast do you want it?
- ✓ Practice the skills

Cohen Team Quick Start

To build a big business you will need to learn how to acquire customers and reps at the same time.

- ✓ Stories of Health <u>Inspiring Health Living TV</u> <u>Experience JP</u> <u>Transform30</u>
- ✓ Growing Your Team Eric Worre Recruiting Tips 20 Recruits in 30 Days

2. ACTION TAKE IT

- ✓ Make a list of everyone you know, not just those you want to talk to. Most people if they were inviting their friends to a wedding the list would be 250 people. Start your list with 50 100 people. Memory Jogger
- ✓ Develop your Juice Plus health story and business story. This is your commercial. Keep it brief. <u>Sharing your story ...</u>
- ✓ Know <u>How The Juice Plus Company Works</u> and the <u>Compensation Plan</u>

3. START UP

- ✓ Steps to getting your Virtual Franchise started click here
- ✓ Review our <u>Mission Driven Model</u> for ideas, and resources.

4. TRAIN YOURSELF EVERY DAY

What, how and when you learn the skills determined to create a successful Juice Plus Virtual Franchise is up to you.

- ✓ Do it fast. The faster you learn the basic skills the faster you will be helping others get healthy and making money.
- ✓ Do it slow. The slower or more time you take slower you will be helping others with their health and wealth. It's up to you, your schedule, your lifestyle and what you want and when you want it.
- ✓ Just do it!

Zoom Call - New Rep Launch http://safeshare.tv/x/176402976

Eric Worre - Go Pro New Rep Orientation http://transform30.com/downloads/USA-New-Rep-Orientation-Jan_5_15.pdf

Your partner in health,

Cindy Cohen RN Qualified National Marketing Director The Juice Plus+ Company

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